

Sales Order Processing

Developed specifically for the Textile, Apparel and Footwear market place, ApparelX's Sales Order Processing (SOP) module is fully integrated with purchasing and inventory to help improve your customer service.

The process of entering an order is not just to register new sales, it is to make sure that any raw materials are provisioned, the work has been scheduled correctly, everyone involved in its manufacture is aware that the order has been received, then when complete it is dispatched and invoiced in accordance with the terms of that order. A function often overlooked.

This can be something of an impossible challenge when daily orders reach hundreds or thousands per day with limited resources to process them. Experience shows us that the greater the number of orders received the higher the level of error when orders are entered manually.

ApparelX's SOP module allows you to requisition and control inventory, manage supply chain expectations and collaborate with suppliers and customers to convey details effectively.

The SOP module is fully integrated with ApparelX Financials for tighter control of credit limits and account detail.

Sell only what can be bought

Being rules based, only that which you wish to sell can be bought eliminating the risk of error at order entry. However, since ApparelX's SOP module is security driven, those with the correct authority may override such rules and this information is captured within the audit trail should it be queried at any point.

Accurately record the details of customer orders

The SOP module has rapid multiple line and single line order entry options, including EDI orders. These can be processed back to back with purchase orders, requisitions or works orders from the sales order entry.

There is an optional matrix sales order entry for items with multiple product attributes.



Simple and powerful reporting facilities

BI analysis options by customer, customer type, territory, item, sales person or product with up to 5 years historical data for effective, management reporting and forecasting, utilising Microsoft Power BI reporting.

Credit checking facilities

The SOP module is integrated with the sales ledger for real time credit checking facilities with override options defined by user security.

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Flexible pricing options

ApparelX allows flexible pricing options by customer, customer type, dates, quantity or item for effective sales promotions and customer account management.

A global solution

ApparelX handles multiple warehouses and sites for stock location, and there are multi-currency and multi-lingual functions.

EDI, Allocations

ApparelX has an automatic scheduled import of all sales orders with the ability to immediately allocate available stock.

Allocation profiles with min max processing.

Numerous parameters are available for automatic allocation processing.

Monitor lost business

ApparelX's SOP module lets you easily track lost business and monitor quotation conversion rates using quotation entry with reason code analysis.

ApparelX Sales Order Processing allows:

- Manual and automatic stock allocation at point of order entry or acceptance
- Flexible consolidated picking slip generation and invoicing functions
- Extensive enquiry functions with zoom facility for quick detailed analysis
- Real time piece or dye lot allocation from order entry
- Documents and images to be attached to records for tracking purposes, using the memo function
- Customised filter and sorting functions, which can be saved globally or at user level
- The retention of separate history and budget records for each currency together with their equivalent values in your chosen currency.

The screenshot displays the ApparelX Sales Order Processing software interface. The main window is titled "Supply Chain Analysis" and shows a detailed view of a sales order. The interface includes a navigation pane on the left with various menu items like "Sales Order Processing", "Accounts Payable", and "Accounts Receivable". The main area is divided into several sections: "Sales Order Lines", "Picking Slip Lines", "Dispatch Note Lines", "Invoice Lines", "Quote Lines", "Purchase Order Reservations", and "Work Order Reservations". Each section contains a table of data with columns for order numbers, line items, quantities, and dates. The "Sales Order Lines" table shows three lines with quantities of 1, 2, and 1. The "Picking Slip Lines" table shows two lines with quantities of 1,000 and 33,000. The "Dispatch Note Lines" table shows two lines with quantities of 1 and 33. The "Invoice Lines" table shows two lines with quantities of 1 and 33. The "Quote Lines" table is empty. The "Purchase Order Reservations" table shows one reservation with a quantity of 1. The "Work Order Reservations" table is empty. The interface also includes a search bar at the top and a status bar at the bottom.

Complete supply chain analysis enquiry available against sales orders allowing total interrogation of orders